



The State Bar of California  
**Real Property Law Section**

**33<sup>RD</sup> ANNUAL**

# Real Property Law Section Retreat

**Out of the Woods Yet?**

**A View of California Real Estate Law from 9,000 Feet**

**Earn up to  
11 Hours of  
MCLE Credit  
Including Legal Ethics**

**New Conference Format and Setting in Yosemite**

Network and share ideas with Real Estate Professionals from around the State.

**May 1-4, 2014**

**Tenaya Lodge  
(Gateway to Yosemite)**

**April 8: Hotel Reservation Deadline**

**April 24: Early Program Registration Deadline**

**Three- Day Registration Fee Includes:**

- **Thursday Welcome Reception**
- **Friday Leadership Party**
- **Breakfast (Fri, Sat & Sun)**
- **Friday Lunch**





## Thursday, May 1, 2014

4:00 p.m. – 7:00 p.m.    **Registration**

6:30 p.m. – 8:00 p.m.    **33rd Annual Real Property Retreat Opening Night Reception**  
 Join us at this year's opening night reception. (Complimentary/RSVP requested)

## Friday, May 2, 2014

7:00 a.m. – 12:45 p.m.    **Registration and MCLE Sign-In**

7:30 a.m. – 8:30 a.m.    **Breakfast**

8:15 a.m. – 9:30 a.m.    **Concurrent Sessions — (1.25 Hours of MCLE Credit)**

[1]    **Hot Topics in Real Estate Ethics (1 Hour of Legal Ethics)**

Real estate attorneys (representing in-house and outside counsel perspectives) and an ethics expert will analyze a series of scenarios to guide real estate attorneys through various ethical problems.

**Speakers:** Steve Cvitanovic, Esq., Haight Brown & Bonesteel; Carol Langford, Esq., University of San Francisco School of Law; Robert Miller, Esq., Timken Johnson

[2]    **Risk Transfers in Commercial Leasing Transactions: Contractual Clauses and Obtaining Appropriate Insurance**

This presentation discusses how to allocate and manage risk as between commercial landlords and tenants. The presentation will analyze what insurance should be obtained by commercial landlords and tenants as well as who should pay for that coverage along with contractual risk transfers in the lease including indemnity, waiver of damages and risk of loss clauses.

**Moderator:** Janine McCaffery, Assistant V.P., Heffernan Insurance Brokers

**Speakers:** John Hochhausler, Esq., Manning & Kass, Ellrod, Ramirez, Trester; John Vipiana, Sr. V.P., Real Estate Practice Leader, Heffernan Insurance Brokers

[3]    **Power Shift in Residential Real Estate Foreclosure Matters**

There has been a massive shift in residential lender/borrower foreclosure rights over the last two years. This has resulted from recently enacted state and federal legislation and recent federal court and California appellate court decisions revisiting and changing previous law that has stood for decades. Join our panel of plaintiff and lender counsel to hear the latest on both sides.

**Speakers:** Douglas Gillies, Esq.; Spencer Scheer, Esq., Scheer Law Group; Fenn C. Horton III, Pahl & McCay, a Professional Law Corporation

9:45 a.m. – 11:15 a.m.    **Concurrent Sessions — (1.50 Hours of MCLE Credit)**

[4]    **Demystifying the Measure of Damages, Statutes of Limitation, and other Gordian Knots for Transactional Lawyers**

We've brought together experienced litigators, transactional attorneys and a judge to entertain you (and possibly question each other) while challenging what you think you know about integration clauses, attorney's fees, choice of laws, statutes of limitations, and yes, the so-called boilerplate — and even the deep dark mystery of the measure of damages. The discussion promises to be thought-provoking, and may re-orient your thinking completely about the drafting and interpretation of these humblest of clauses.

**Speakers:** The Honorable Judge David Flinn; Randy Block, Esq., Sedgwick; Greg Markow, Esq., The Markow Law Group; Michael Klein, Esq., Klein & Weisz



[5] **Duck, Duck, Goose! Who Gets Named in the Real Property Lawsuit, and Why? (Includes .50 Hour of Legal Ethics)**  
 Many real property lawsuits arise when title changes hands. This program will consider litigation resulting from a sale transaction, focusing on the players, and the relative wisdom or strategy of inclusion or exclusion from the action, and regulatory, administrative, and ethical considerations to be addressed in making these critical pre- and post-litigation decisions. Buyer, Seller, listing and selling brokers, escrow, title, inspector and appraiser will be examined in this program.  
**Speakers: David Fu, Esq., David Fu and Associates; Holly M. Thomas, General Counsel, RE/MAX Estate Properties; Fredric Trester, Esq., Manning & Kass, Ellrod, Ramirez, Trester; Mary Work, Esq., Manning & Kass, Ellrod, Ramirez, Trester**

[6] **Public-Private Partnerships: The Future of P3 in the U.S.**  
 America's aging infrastructure requires billions of dollars for renovation and replacement at the very time Public Agency budgets are being trimmed. This presentation examines a creative potential solution to this dilemma that has everyone in the public and private development sectors talking: Public-Private Partnerships  
**Speaker: Phil Blanchard, Rutan & Tucker; William Eliopoulos, Esq., Rutan & Tucker; Frank Baltz, General Counsel, Clark Construction and Edgemoor Infrastructure Development; John Carpenter, Assistant General Counsel, Kiewit Construction**

11:30 a.m. – 12:45 p.m.



**Lunch and Keynote Speaker**

(Free for Registrants) Additional tickets available for purchase \$45

**An Overview of Yosemite**

**Keynote Speaker: Shirley Spencer, Author and Naturalist of Yosemite Conservancy's *Flowering Shrubs of Yosemite and the Sierra Nevada* and Co-Author, *Southern Yosemite Rock Climbs***

1:30 p.m. – 3:00 p.m.

**Session — (1.50 Hours of MCLE Credit)**

[7] **Workshop — 7 Habits of Highly Effective Transactional Lawyers**

What is it that makes lawyers most successful? What makes them most effective? What do their clients focus on? This program is for lawyers of all experience levels who want to take a moment to step back and consider what they do daily and how they do it.

**Speaker: Jeff Schneider, Esq., Vanguard Law Group**

2:15 p.m.

**Mariposa Redwood Grove Hike (No MCLE Credit)**

Come stretch your legs and enjoy a view of redwoods and ridges as you get learn about the history and ecology of the Grove from a Naturalist from the Yosemite Conservancy. Space is limited, so make sure to sign up on the registration form. For additional information, check with the State Bar registration desk upon arrival.

7:00 p.m. – 8:30 p.m.

**Family BBQ Dinner (Ticketed Event \$75)**

8:30 p.m. – 10:00 p.m.

**Leadership Dessert Reception (Free Event)**

## Saturday, May 3, 2014

**7:00 a.m. – 12:45 p.m. Registration and MCLE Sign-In**

**7:30 a.m. – 8:30 a.m. Breakfast**

**8:00 a.m. – 9:30 a.m. Concurrent Sessions — (1.50 Hours of MCLE Credit)**

**[8] How Technology is Changing the Workplace — An Intimate Conversation**

Technology and social media companies are offering new paradigms for the workplace, and are changing what it means to “work” and how we think about the “workplace.” These shifts also lead to changes in design, amenity packages, demands on infrastructure and location preferences. All of these, in turn, affect the communities in which these companies operate, raising issues of sustainability, transportation, housing, fiscal impacts and the sharing of economic benefits. Join us in a thought provoking conversation on the changing nature of the workplace.

**Speakers: Todd Pierce, Executive Vice President, Operations & Transformation, Salesforce.com; Timothy Tosta, Esq., McKenna Long & Aldridge**

**[9] Hot Topics In Construction Law: Is Your Client Covered or Not? Changes and Questions Caused by SB 474 and the New ISO form of Additional Insured Endorsements**

California’s SB 474 once again changed the rules regarding indemnification provisions in construction contracts. What is permitted and what should your contract’s indemnification and insurance provisions say now? What do the changes in the 2013 ISO Additional Insured endorsements mean? And what should you do if your client doesn’t get the insurance the contract required?

**Speakers: Jay Christofferson, Esq., McCormick Barstow; Timothy Sullivan, Esq., McCormick Barstow**

**[10] Regional Planning in California: Lake Tahoe, California’s Coast, the Delta and Elsewhere**

Regional planning has had mixed results in California. Panelists will discuss their experiences concerning Tahoe, the Coast, the Delta and elsewhere, including different agency models and their effectiveness

**Moderator: Dan Siegel, Supervising Deputy Attorney General Office of the California Attorney General**

**Speakers: Marianne O’Malley, Managing Principal Analyst, State and Local Finance, Legislative Analyst Office; Nicole Rinke, California Deputy Attorney General (former General Counsel, Tahoe Regional Planning Agency); Hope Schmeltzer, Chief Counsel, California Coastal Commission**

**9:40 a.m. – 10:00 a.m. Real Property Persons of the Year - Great Collaborations Award and Morning Star Award Winners**



John C.  
Cushman III



James D.  
Richman

This year the Real Property Persons of the Year Award is presented to John C. Cushman III, Co-Chairman, Cushman and Wakefield, and James D. Richman, Partner, Arnold & Porter.



**10:00 a.m. – 11:30 a.m. Plenary Session — (1.50 Hours of MCLE Credit)**

**[11] Professors' Roundtable**

An In-Depth Analysis of the Year's Most Important Legal Developments

**Speaker: Professor Roger Bernhardt, Golden Gate University; Professor Daniel Bogard, Chapman University Fowler School of Law; Professor Rachel Salcido, Pacific McGeorge School of Law**

**11:45 a.m. – 1:00 p.m. Concurrent Sessions — (1.25 Hours of MCLE Credit)**

**[12] 4th Annual Financial Executives Roundtable/Back to the Future; the Real Estate Recovery and Lessons Learned**

Real estate executives from the commercial financing and equity markets will discuss their view of current market trends and projections for the next 12 months. What deals are getting done? What are the current financing and equity structures? Who are the major players? Are value-add deals and “distressed” a thing of the past? What markets are hot and which are languishing? Will interest rates rise, and if so, by how much, and what will be the impact?

**Moderator: William J. Bernfeld, Esq., K &L Gates**

**Speakers: Steve Bram, George Smith Partners; Larry Grantham, Karlin Real Estate - Opportunity Fund; James Ritter - Premier America Credit Union; Larry Schiff — East West Bank**

**[13] The State of California Water — Perspectives on California's Water Supply Reliability**

California's drought has focused much attention on the issue of water, but the huge water crisis that we are facing in the future may make this drought seem like child's play. We have assembled some of our state's leading authorities to shed light on the future of California's most precious resource, and discuss the difficulties of balancing the needs of consumers, farmers, utilities, environmentalists and the general public.

**Moderator: Gwen-Mohr Tully, Principal, Tully & Young, Inc.**

**Speakers: Mark Cowin, Director, California Department of Water Resources; David Guy, President, Northern California Water Association; Jeffrey Kightlinger, General Manager, The Metropolitan Water District of Southern California**

**[14] Current Trends in Build-to-Suit and Reverse Exchanges**

Our panel of real estate and tax professionals will address the current trends and hurdles encountered when investors wish to structure build to suit exchanges under IRC Section 1031, such as: Is it better to park the intended replacement property first and run the risk that the improved value of the property will not meet or exceed the value of the relinquished property? Are there alternatives to structuring a forward to build to suit transaction? What are the risks? What are the lender obstacles? Are there hidden costs to consider?

**Speakers: Lage Andersen, Esq., Carr McClellan Ingersoll Thompson & Horn; Mary Cunningham, President, Chicago Deferred Exchange Company; William Meehan, Esq., Rutan & Tucker; Teresa Moss, Sr. V.P., Chicago Deferred Exchange Company**

**2:15 p.m. – 3:45 p.m. Session – (No MCLE Credit)**

**[15] The Neuroscience of Going From Contact To Client: Business Development Strategies That Can Add New Clients and Grow Revenue**

This presentation includes brain science that takes you from stranger to trusted adviser. This program promises to deliver at least one new action, if not many, that you will take to grow your practice.

**Speaker: Dr. David King Keller**





- 7:00 p.m. – 9:00 p.m. Saturday Night Dinner – A “Speak Easy” Event (Ticketed Event \$95)**  
 Return back in time with us to an era where nightlife nourished despite the daring *nature* of it. Join us for dinner (but with legal libations) set in a private location on or near the grounds of the beautiful Tenaya Lodge. Just as they did during Prohibition, we are keeping the location secret and will be requiring you to give us the secret password to find out where to go. Look for the hinted password found in this narrative.

## Sunday, May 4, 2014

**7:00 a.m. – 10:00 a.m. Registration and MCLE Sign-In**

**7:30 a.m. – 8:30 a.m. Continental Breakfast**

**8:30 a.m. – 9:45 a.m. Concurrent Sessions — (1.25 Hours of MCLE Credit)**

[16] **Retail Leasing in 2014 & Beyond**

What does the retail leasing landscape look like in 2014 and beyond? Join us for a lively discussion about key issues parties negotiating retail leases are resolving today and will continue to encounter in the years to come. The panel will discuss current issues such as operating and co-tenancy clauses, assignment/sublease provisions, use, exclusive use and prohibited use clauses, operating and common area expenses and tax issues, green lease provisions and SNDAs and Estoppels.

**Moderator: Dan Myers, Esq., Wendel Rosen Black & Dean**

**Speakers: Michelle Gierke, Senior Counsel — Real Estate, Target; Jennifer Lewis, Senior Corporate Counsel, 24 Hour Fitness USA, Inc.; Scott Singer, Esq., Horner & Singer**

[17] **The Crossroads of Energy and Real Estate**

From the development of large “utility-scale” projects for solar and wind to smaller integrated developments in “green” communities, California energy law and policy has directly intersected with real estate issues. This program discusses the opportunities and risks associated with including energy generation as part of real estate development and provides practical advice for successful outcomes on energy/real estate projects.

**Moderator: Jim McTarnaghan, Esq., Perkins Coie**

**Speakers: Robert K. Harmon, President, Energy RM; Helen O’Shea, Director, Western Renewable Energy Project, NRDC; Renee Robin, Director of Permitting, Senior Counsel for Regulatory Affairs, Utilities & Commercial, SunPower Corporation; Michael Streams, Jr., Senior V.P. Project Finance + General Counsel, PSOMASFMG; Minming Wu, Associate General Counsel, BART**

[18] **Tax Issues in Structuring Real Estate Partnerships — What’s New?**

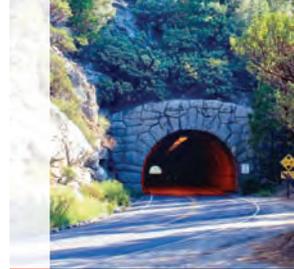
The IRS has recently been focusing on some of the core issues involving partnerships in a way that will affect structuring these vehicles. What’s new in the areas of profit and loss allocations, de minimis partners in tax credit deals, use of guarantees to preserve debt allocations, and other related topics.

**Speaker: Lou Weller, Esq. Bryan Cave; Terry Cuff, Esq., Loeb & Loeb**



**10:15 a.m. – 11:30 a.m. Concurrent Sessions — (1.25 Hours of MCLE Credit)**

- [19] **Drafting and Responding to Eviction Notices — How to Win or Lose on Demurrer/Summary Judgment**  
This program will discuss the strict notice requirements for residential and commercial properties as a prerequisite to filing suit, including notice requirements when evicting occupants from foreclosed properties. This program will also give tips on what owners can do (or should not do) before filing an unlawful detainer eviction lawsuit to maximize their success at trial and how tenants can capitalize on invalid notices.  
**Speakers: Kavita Sharma, Esq., Steven Adair MacDonald & Associates; Hon. Judge David A. Garcia, JAMS; Carolyn Gold, Esq., VLSP, BASF**
- [20] **Distressed Assets 2014; Opportunities & Challenges in an Up Market**  
Our experienced panel will provide you with the keys needed to understand the story behind distressed assets and distressed borrowers. Negotiation, due diligence and acquisition strategies will shift as the market continues its upward trend. Before buying, clients and their counsel need to be aware of how changes in borrower behavior affect approaches to due diligence, make workouts more challenging, and may possibly lead to post-acquisition litigation.  
**Speakers: Karl Coleman, Principal, Southwest Value Partners; Philip Ebling, Esq., Duane Morris; Thomas Lombardi, Esq., Palmer, Lombardi & Donohue; Patrick Valentino, Esq., VLP Law Group**
- [21] **The New Commercial & Industrial Common Interest Development Act & the new Davis-Stirling Act**  
This presentation will cover two topics. We will first consider the rationale for a whole new body of law (i.e., the Commercial & Industrial Common Interest Development Act), insights from speakers who helped it launch, and legal and practical lookouts as experience with the new Act grows. We will also discuss the changes made by the California legislature effective in 2014 to the Davis-Stirling Common Interest Development Act, which governs homeowners associations throughout the state.  
**Speakers: Sandy Bonato, Esq., Berding Weil; Sandra Gottlieb, Esq., SwedelsonGottlieb; Curt Sproul, Esq., Sproul Troust; Gabe Wright, Esq., Klinedinst**





## Hotel Information

Tenaya offers Yosemite Park lodging, with all-season recreation ranging from hiking, biking, swimming, skating and skiing, to the alpine serenity of the new Ascent Spa at Tenaya Lodge. Great dining options at our classic hotel range from casual to candlelit. As you turn off Highway 41 and enter the Tenaya realm, time brakes and senses awaken. The cool curve of a granite climbing boulder. A clearer quality of sunlight. Forest-scrubbed oxygen. Soft footfall over a spongy meadow trail. The wide-eyed glee of your kids when they realize the fun they are about to have. (Not to mention your own wide-eyed glee.)

## How to Make Your Hotel Reservations

Hotel reservations should be made online at [www.tenayalodge.com](http://www.tenayalodge.com). Please use the **Group Code: 30P2LT**. If you wish to telephone your reservation, call (800) 635-5807 and identify yourself as part of the State Bar of California Real Property Retreat to obtain the special rate of \$239. Room reservations received after **April 8, 2014** will be placed on a space and rate available basis only. **RESERVE EARLY!**

## How to Get There

Tenaya Lodge is located at 1122 Highway 41, Fish Camp, 55 miles north of Fresno International Airport (FAT) on State Highway 41 and 2 miles from the south entrance to Yosemite. For step by step directions visit [www.tenayalodge.com](http://www.tenayalodge.com).

## General Information

For program content information call 415.538.2564.  
For registration information call 415.538.2508

## Special Assistance

For Special Assistance, please call 415.538.2564.

## Cancellations

A refund less a non-refundable fee of \$50 plus ticketed events will be made for all cancellations received in writing by April 24, 2014. All requests for refunds must be submitted in writing.

## Box Lunches

Box lunches are available for purchase Friday, Saturday and Sunday. (*Perfect for your afternoon outing*) Order forms will be available at the State Bar Registration Desk.

## Ascent Spa at Tenaya Lodge

Nature meets nurture at Ascent Spa at Tenaya Lodge at Yosemite, where holistic ingredients and ancient techniques combine to transport you to an elevated state of extreme well-being.

In the heart of Northern California, our world-class spa is staffed by massage therapists who specialize in restoring vital energy, and reducing stress and muscle tension to help you achieve a balanced body and state of mind. Our certified massage therapists are skilled at making both newcomers and regulars feel comfortable and relaxed, and we respect each guest's privacy with drape cloths used as needed throughout the treatment.

Whether you're looking for a beautifying facial or anti-aging treatment, a relaxing massage or one of our Ascent Signature Experiences, you'll find a full menu of spa services at Tenaya's Ascent Spa. Visit us online at [www.tenayalodge.com](http://www.tenayalodge.com). Then, book your appointment online or contact one of our receptionists at 559-692-8954. A 20% off of their Signature Ascent Spa Services (Signature Relaxation Massage, Signature Facial, Signature Firefall Body Renewal) for attendees who book at least 48 hours prior to arrival at Tenaya Lodge.

## Kids Kamp

The Tenaya Lodge at Yosemite is pleased to offer Kids Kamp. Activities include arts and crafts, games, and outdoor play under the supervision of qualified counselors. **Reservations required 72 hours in advance.** Contact the Guest Experience Center at (800) 635-5807 to make reservations. Be sure to alert staff to special medications or dietary needs. Kids Kamp is available on Friday, Saturday and Sunday, from 8:00 AM to 1:30 PM. Children's Party and Activities via Kids Kamp will be held Saturday from 6:00 PM to 10:00 PM.

## Child Care Services

Babysitting must be reserved 72 hours in advance by calling the concierge at the Tenaya Lodge at (800) 635-5807.

## Outdoor Activities In Yosemite

A visit to Yosemite wouldn't be complete without discovering the area. There are a number of activities that the Tenaya Lodge can coordinate for the entire family, including horseback riding, climbing wall, and Yosemite Valley tours – from the valley floor to big trees to Glacier Point. For questions or to book activities, contact the Tenaya Lodge Concierge Department at 888-514-2167, option 3; or go online and book at [www.tenayalodge.com](http://www.tenayalodge.com). Note: there is a 24-hour cancellation policy on all activities.

# Schedule of Social Events

## Thursday, May 1, 2014

6:30 p.m. – 8:00 p.m.

Opening Night Reception

Join us for this year's opening night reception.  
(Complimentary/RSVP requested)

## Friday, May 2, 2014

7:30 a.m. – 8:30 a.m.

Breakfast (Included with registration fee)

Lunch (Included with registration fee)

7:00 p.m. – 8:30 p.m.

Family BBQ Dinner

Includes beverages.

(\$75 per person, see Registration Form to purchase your tickets)

8:30 p.m. – 10:00 p.m.

Section Leadership and Leadership Opportunities Party. (Free to all Registrants and their guests.)

Join aspiring, current and past Executive Committee members, Sub-section chairs and Journal editors for dessert, coffee and conversation. Learn how to get more involved in the Real Property Law Section or just enjoy a drink and dessert on the Section.

## Saturday, May 3, 2014

7:30 a.m. – 8:30 a.m.

Breakfast (Included with registration fee)

7:00 p.m. – 9:00 p.m.

Saturday Night Dinner – A “Speak Easy” Event

Return back in time with us to an era where nightlife flourished despite the daring *nature* of it. Join us for dinner (but with legal libations) set in a private location on or near the grounds of the beautiful Tenaya Lodge. Just as they did during Prohibition, we are keeping the location secret and will be requiring you to give us the secret password to find out where to go. Look for the hinted password found in this narrative.

(\$95 per person, advance purchase of ticket required, see Registration Form to purchase your tickets)



## 33rd Annual Real Property Retreat – Registration Form

Early Registration Deadline: April 24, 2014

### Three Ways to Register

**1. Online at:** [realpropertylaw.calbar.ca.gov](http://realpropertylaw.calbar.ca.gov)

**2. Mail to:** Program Registrations  
The State Bar of California  
180 Howard Street  
San Francisco, CA 94105

**3. Fax to:** (415) 538.2368 (Credit card registrations only.  
Do not mail original form if you FAX).

### Deadlines:

**Early registration:** Register by April 24, 2014 for special discounted rate. Pre-registration must be received no later than April 24, 2014. After that date, you must register on-site.

**Three-Day Registration Fee Includes:** Education sessions, program materials, Thursday Welcome Reception, Friday Leadership Party, Breakfast (Fri, Sat & Sun), Friday Lunch and break beverages.

You may purchase tickets for the following meals. The following meals are **NOT** included in your registration fee.

**Friday, May 2, 2014** Family BBQ Dinner  
(\$75 Registrant/Guests, Children under 12 Free)

**Saturday, May 3, 2014** Dinner Speak Easy: Event  
(\$95 per person)

For additional information please call Program Registrations for registration assistance at 415.538.2508.

Name: \_\_\_\_\_ Bar Number: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

Address: \_\_\_\_\_ City, State, Zip: \_\_\_\_\_

Badge Information: \_\_\_\_\_

First Name or Nickname as you wish it to appear on your badge: \_\_\_\_\_

Non-Attorney/Spouse/Guest Name: \_\_\_\_\_

Your name may be released to other attendees.

Check here, if you don't want your information released.

Please call 415.538.2564 if you have dietary needs or restrictions.

*\*A reduced registration fee is available for persons with financial hardships. Please call 415.538.2564*

### Program Registration Fees:

	Until April 24	After April 24	Total Cost
Section Member	\$495	\$550	\$ _____
Non-Member (Includes 2014 Real Property Law Section membership)	\$590	\$645	\$ _____
Public Non-Profit Entity Attorney, Government Attorney or Professor	\$375	\$425	\$ _____
Saturday Only	\$175	\$225	\$ _____
Full-time Law Student	\$50	\$50	\$ _____

### Ticketed Events

- (24) Thursday Opening Reception # Attending \_\_\_\_\_ FREE
- (25) Friday Continental Breakfast (free for 3-day registrants) # Attending \_\_\_\_\_ FREE
- (26) Friday Lunch – Keynote Speaker (free for 3-day registrants) # Attending \_\_\_\_\_ FREE
- (27) Friday Lunch – Keynote Speaker \_\_\_\_\_ x \$45 = \$ \_\_\_\_\_
- (28) Friday ‘Mariposa Hike’ # Attending \_\_\_\_\_ FREE
- (29) Friday Family BBQ Dinner \_\_\_\_\_ x \$75 = \$ \_\_\_\_\_
- (30) Number of Children (12 and under) BBQ \_\_\_\_\_ Free
- (31) Friday Section Leadership and Leadership Opportunities Party # Attending \_\_\_\_\_ FREE
- (32) Saturday Continental Breakfast (free for 3-day and Saturday-only registrants) # Attending \_\_\_\_\_ FREE
- (33) Saturday Dinner “Speak Easy” Event \_\_\_\_\_ x \$95 = \$ \_\_\_\_\_
- (34) Sunday Continental Breakfast (free for 3-day registrants) # Attending \_\_\_\_\_ FREE
- (35) Course Materials (please select one):
  - \$0 USB Flash drive version (no extra charge)
  - OR**
  - \$0 Printed version (no extra charge)

Subtotal from above ticket fees: \$ \_\_\_\_\_

Subtotal from Registration fees: \$ \_\_\_\_\_

Total Amount enclosed or to be charged: \$ \_\_\_\_\_

### PAYMENT:

You may pay by check (make check payable to The State Bar of California), VISA or MasterCard. Registrations will be accepted by fax only when accompanied by Credit card information.

I authorize the The State Bar of California to charge my Retreat Registration to my VISA/ MasterCard account (no other credit cards will be accepted).

Account Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_

Cardholder's Signature: \_\_\_\_\_

# Course Selector

## Friday, May 2, 2014

**Education classes: Please indicate which sessions you will attend**

**8:15 – 9:30 a.m. (1.25 Hours MCLE Credit) — Concurrent Sessions**

- [1] Hot Topics in Real Estate Ethics
- [2] Risk Transfers in Commercial Leasing Transactions: Contractual Clauses and Obtaining Appropriate Insurance
- [3] Power Shift in Residential Real Estate Foreclosure Matters

**9:45 – 11:15 a.m. (1.50 Hours MCLE Credit) — Concurrent Sessions**

- [4] Demystifying the Measure of Damages, Statutes of Limitation, and other Gordian Knots for Transactional Lawyers
- [5] Duck, Duck, Goose! Who Gets Named in the Real Property Lawsuit, and Why?
- [6] Public-Private Partnerships: The Future of P3 in the U.S.

**1:30 – 3:00 p.m. (1.50 Hours MCLE Credit) — Session**

- [7] Session - 7 Habits of Highly Effective Transactional Lawyers

## Saturday, May 3, 2014

**8:00 – 9:30 a.m. (1.50 Hours MCLE Credit) — Concurrent Sessions**

- [8] How Technology is Changing the Workplace – An Intimate Conversation
- [9] Hot Topics In Construction Law: Is Your Client Covered or Not? Changes and Questions Caused by SB 474 and the New ISO form of Additional Insured Endorsements
- [10] Regional Planning in California: Lake Tahoe, California's Coast, the Delta and Elsewhere

**10:00 – 11:30 a.m. (1.50 Hours MCLE Credit) — Plenary Session**

- [11] Professors' Roundtable

**11:45 a.m. – 1:00 p.m. (1.25 Hours MCLE Credit) — Concurrent Sessions**

- [12] 4th Annual Financial Executives Roundtable/Back to the Future; the Real Estate Recovery and Lessons Learned
- [13] The *State* of California Water – Perspectives on California's Water Supply Reliability
- [14] Current Trends in Build-to-Suit and Reverse Exchanges

**2:15 – 3:45 p.m. (No MCLE Credit) — Session**

- [15] The Neuroscience of Going From Contact To Client: Business Development Strategies That Can Add New Clients and Grow Revenue

## Sunday, May 4, 2014

**8:30 – 9:45 a.m. (1.25 Hours MCLE Credit) — Concurrent Sessions**

- [16] Retail Leasing in 2014 & Beyond
- [17] The Crossroads of Energy and Real Estate
- [18] Tax Issues in Structuring Real Estate Partnerships – What's New?

**10:15 – 11:30 a.m. (1.25 Hours MCLE Credit) — Concurrent Sessions**

- [19] Drafting and Responding to Eviction Notices - How to Win or Lose on Demurrer/Summary Judgment
- [20] Distressed Assets 2014: Opportunities & Challenges in an Up Market
- [21] The New Commercial & Industrial Common Interest Development Act & the new Davis-Stirling Act



The State Bar of California Real Property Law Section is a State Bar of California approved MCLE Provider.

GOLD LEVEL



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Real Property Law Section  
180 Howard Street  
San Francisco, CA 94105-1639

First Class PRSRT  
U.S. Postage  
Paid  
Documation



SILVER LEVEL

SSL  
LAW  
FIRM  
LLP



BRONZE LEVEL



New Conference Format and Setting in Yosemite

# The State Bar of California Real Property Law Section 33<sup>rd</sup> Annual Retreat

Announcing the Second  
Annual RPLS Real  
Property Person of the  
Year Award and Morning  
Star Award

May 1-4, 2014  
Tenaya Lodge at Yosemite  
Earn up to 11 Hours of MCLE Credit  
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